*Media contact: Heather West, 612-724-8760, heather@heatherwestpr.com*

**BP Architectural Products represents EFCO and Tubelite brands**

**in California, Hawai´i and Nevada**

***Commercial building teams benefit from 60+ years of collective experience  
in the glass and glazing industry***

Wausau, Wisconsin (Feb. 2025) – Supporting architects, contractors and other commercial building team members in California, Hawai´i, and northwestern and southern Nevada, Apogee Enterprises and its Architectural Framing Systems division selected [BP Architectural Products](https://bpaproducts.com/) to represent [EFCO](https://www.efcocorp.com/) and [Tubelite](https://tubeliteusa.com/) brands, and the legacy Wausau Window products. These high-performance, aluminum-framed storefront, curtainwall, entrances, windows and daylight control systems expand BP Architectural Products’ portfolio of building envelope and architectural glass solutions.

BP Architectural Products, led by industry veteran Bob Paal, draws from over 60 years of combined experience in the glass and glazing sector. The team includes four architectural design consultants who focus on specific territories: Bob Paal, Jeff Robson and Connor Reid oversee southern California, Hawai‘i and southern Nevada, including Las Vegas; while Jack Paal and Bri Maloney focus on northern California and northwestern Nevada.

“In collaboration with architects during the design phase, through the construction process alongside our glazing contractor partners, our objective is to seamlessly blend aesthetic vision with the project’s performance requirements,” said Bob Paal.

Before founding BP Architectural Products in 2011, Bob Paal spent more than two decades as a field sales representative for Viracon, starting in 1987. His team continues to represent Viracon's architectural glass products across California, Nevada and Hawai‘i.

To contact Bob Paal directly, please call 949-294-1975 or email [bob@bpaproducts.com](mailto:bob@bpaproducts.com). Visit BP Architectural Products’ website at <https://bpaproducts.com> to learn more about the products they represent and contact information for the rest of the team.

*EFCO and Tubelite are brands of Apogee Enterprises’ Architectural Framing Systems segment.*

*To learn more about EFCO aluminum-framed windows and products, please visit* [*www.efcocorp.com*](https://www.efcocorp.com/)*, call 800-221-4169 or contact a* [*local sales representative.*](https://efcocorp.com/rep/search)

*To learn more about Tubelite aluminum-framed storefront, entrance curtainwall and other products, please visit* [*https://tubeliteusa.com*](https://tubeliteusa.com/)*, call 800-866-2227, email* [*dependable@tubeliteusa.com*](mailto:dependable@tubeliteusa.com) *or contact a local* [*architectural sales representative*](https://tubeliteusa.com/sales)*.*

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