*Media contact: Heather West, 612-724-8760, heather@heatherwestpr.com*

Kevin Robbins named director

of Apogee’s Building Retrofit Strategy Team

Minneapolis (Sept. 2018) – Apogee Enterprises, Inc.’s Building Retrofit Strategy Team has promoted Kevin Robbins to director. He served as a national account manager with Apogee’s Retrofit team for the last four years. Prior to this, he worked at Wausau Window and Wall Systems for more than 30 years.

Drawing from decades of experience in the fenestration industry, Robbins leads Apogee’s Retrofit team in a nationwide effort, in conjunction with Apogee’s businesses, to assist building owners and property managers in evaluating the benefits of window renovation and upgrades. These benefits include improving the appearance of the building, saving energy by reducing building loads on HVAC systems, reducing operations and maintenance costs, while increasing property value and tenant retention. The team offers free energy modeling, product selection and design assistance, and a network of installers covering North America.

Robbins and his team present Apogee’s Retrofit service offering and renovation project success stories at numerous industry associations and events. These recently have included the Association of Energy Engineers (AEE) GLOBALCON and World Energy Engineering Congress, the Building Owners and Managers Association International (BOMA) conference, the BuildingsNY show, the International Facility Management Association (IFMA) World Workplace, and the National Facilities Management & Technology (NFMT) conference.

During his 33 years with Wausau, Robbins worked on hundreds of renovation and new construction projects as a regional sales manager and estimating manager. His earlier positions included plant manager for manufacturing Wausau’s curtainwall and architectural windows, and as scheduling manager.

Before joining Wausau, Robbins graduated from the University of Wisconsin-Stevens Point with a Bachelor of Science. He also is trained in Six Sigma/Lean and has studied at the University of Minnesota’s Carlson School of Management.

To learn more about Apogee’s Building Retrofit Strategy Team’s personnel, services and success stories, please visit <http://apog.com/renovation.html> or contact Kevin Robbins at [krobbins@apog.com](mailto:krobbins@apog.com), 715-409-0821.

*Apogee Enterprises, Inc.’s Building Retrofit Strategy Team, in conjunction with its businesses, assists building owners and property managers to evaluate the benefits of window renovation and upgrades, such as improving the appearance of the building, saving energy, downsizing HVAC loading, reducing maintenance, lowering vacancy rates, increasing rental rates and enhancing the value of the building.*

*Apogee’s business units supporting these building retrofit strategies include Alumicor; EFCO Corporation; Harmon, Inc.; Linetec; Sotawall; Tubelite Inc.; Viracon, Inc.; and Wausau Window and Wall Systems.*

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